



Rethinking Library Collaboration and Partnerships

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An Infopeople Workshop

Workshop Agenda

1. Introduction & Logistics

2. Asset-Based Thinking

- ◆ *Exercise #1 – About Your Assets*
- ◆ *Determining Asset Value*
- ◆ *Exercise #2 – The Library's Contribution to Quality of Life*

3. Collaboration

- ◆ *Levels of Collaboration*
- ◆ *Finding a Partner*
- ◆ *Exercise #3 – Rewarding Collaborations: Your Experience*
- ◆ *Exercise #4 – Rewarding Collaborations: Success Factors*
- ◆ *The Collaboration Investment*
- ◆ *Exercise #5 – Common Ground*

4. Collaborative Projects

- ◆ *Design Steps*
- ◆ *Exercise #6 – Planning Collaborative Services*
- ◆ *Convincing People to Support Collaboration*
- ◆ *Exercise #7 – The Pitch*

5. Next Steps

6. Workshop Evaluation