Winning Grants
with Stephanie Gerding
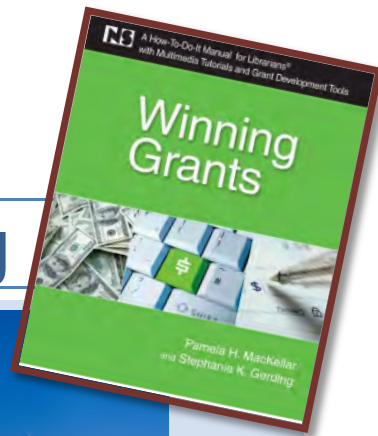
Government Grants

Grants.gov http://grants.gov
The access point for over 1,000 grant programs totaling $400 billion in awards offered by the 26 Federal grant-making agencies.

Top Government Funders for Libraries
Federal:
- Institute of Museum and Library Services http://www.imls.gov
- US Department of Education http://www2.ed.gov/fund/grants-apply.html
- National Library of Medicine http://www.nlm.nih.gov/grants.html
- National Endowment for the Arts http://www.nea.gov/grants
- National Endowment for the Humanities http://www.neh.gov/grants/index.html
- National Archives http://www.archives.gov/nhprc/announcement
- Housing & Urban Development: Community Development Block Grant

State:
- Your State Humanities Council (CA Humanities Council www.calhum.org)
- Your State Arts Council (CA Arts Council www.cac.ca.gov/grants)
- Your State Department of Education (CA Depart. of Education www.cde.ca.gov)
- Your State Library (CA: http://www.library.ca.gov/grants)

Local:
- Your City, County Government http://www.statelocalgov.net (Contact your local departments of Arts, Business, Community Development, Environment, Historical Preservation, Education, Youth, Technology, Archives)

Foundations

➢ **The Foundation Center** (http://fdncenter.org) is the largest and most comprehensive resource for researching foundations. Includes many resources for researching foundations, discovering trends in grant making, and finding top foundations in your geographic region.

- **Websites of Private Foundations** (http://foundationcenter.org/findfunders/foundfinder)
- **Foundation Center Funding Information Networks** located throughout the US, mostly in libraries. Lots of books & databases! (http://grantspace.org/Find-Us)
- **Digital Grant Guides** by the Foundation Center:

➢ **Community Foundations** have resource materials, local directories, and more information about funding opportunities in your area. Use the **Council of Foundation's Community Foundation Locator** http://www.cof.org/community-foundation-locator

Corporations

Visit web sites of corporations that operate in your community for information about their priorities, grant guidelines, and deadlines. Target, Dollar General, Best Buy, Walmart, and Barnes & Noble all have giving programs. The **National Directory of Corporate Giving** is a helpful print directory from the Foundation Center.

Professional Library Associations

Many grants and awards for library projects and personnel.
- ALA Awards and Scholarships: http://www.ala.org/ala/awardsgrants
- PLA Awards and Grants: http://www.ala.org/pla/awards
- CA library association: http://www.cla-net.org

Local Sources

The Grantsmanship Center maintains information about your state's foundations, community foundations, corporate giving programs and the top 40 foundations in your state. http://www.tgci.com/funding/states.asp

Local Clubs and Organizations with giving programs
Research listed orgs in your local community directories (including the yellow pages), visit Michigan State University's list of service clubs and civic organizations (http://staff.lib.msu.edu/harris23/grants/servicec.htm) and ask library friends, board, and staff for ideas.

Local Businesses
Inquire with banks, grocery stores, insurance companies, drugstores, etc.

Print Resources	➤ ***Winning Grants: A How-To-Do-It Manual for Librarians with Multimedia Tutorials and Grant Development Tools***. Neal-Schuman. http://www.alastore.ala.org/detail.aspx?ID=4039 Gerding & MacKellar. ➤ **The ALA Book of Library Grant Money:** Profiles of Private and Corpor Foundations and Direct Corporate Givers Receptive to Library Grant Proposals, ALA ➤ **Annual Register of Grant Support** Information Today. A print directory that lists grants from both government and private sources.
Blogs, Newsletters, and Resources	➤ ***Library Grants Blog*** Librarians Gerding and MacKellar maintain this free website of library grant opportunities. http://librarygrants.blogspot.com ➤ ***Primary Source*** The Institute of Museum and Library Services' monthly e-mail newsletter. www.imls.gov/news-events/e-mail-subscriptions/primary-source ➤ ***Philanthropy News Digest (PND)*** From the Foundation Center philanthropynewsdigest.org/rfps ➤ ***Grants.gov Grant Opportunity Emails*** http://www.grants.gov/search/subscribeAdvanced.do ➤ ***Association of Fundraising Professionals*** http://www.afpnet.org ➤ ***The Grantsmanship Center*** https://www.tgci.com/funding-sources ➤ ***Chronicle of Philanthropy*** http://www.philanthropy.com ➤ ***The Foundation Center online training*** http://grantspace.org/training ➤ ***ALA's Frontline Fundraising Toolkit*** www.ala.org/advocacy/advleg/frontlinefundraising
Statistical Sources	➤ **US Census Bureau Fact Finder** http://factfinder2.census.gov/faces/nav/jsf/pages/index.xhtml ➤ **American FactFinder** http://factfinder2.census.gov/faces/nav/jsf/pages/index.xhtml ➤ **IMLS Public Library Locator** https://harvester.census.gov/imls/search/index.asp ➤ **IMLS Data Analysis Tools** http://www.imls.gov/research/data_analysis_tools.aspx ➤ **ALA: Research and Statistics** http://www.ala.org/research ➤ **Your State** http://www.firstgov.gov/Agencies/State_and_Territories.shtml